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**\\"Collapse of Distinction Has Arrived!\\"**  
**from Keynote Speaker Scott McKain**

*Page 5/36*

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~~Scott McKain - Create Distinction~~ 1177

BC: The Year Civilization Collapsed (Eric  
Cline, PhD) \**Collapse of Distinction**\

**- From Bestselling Author and Keynote**

**Speaker Scott McKain \***Collapse of*

*Distinction*\

*A Message from Author and  
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*Ray Dalio: THE COLLAPSE Of The*

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*STOCK MARKET And The ECONOMIC  
CRISIS Are Determined By Politics*

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Keynote Speaker: Scott McKain •

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distinction : stand out and move up while  
your competition fails. [Scott McKain] --  
It's not that we can't see the forest for the  
trees, it's just that these days, every tree  
looks exactly alike. From big box retail to  
fast food to insurance-no one stands out.  
Distinction has ...

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book: "Collapse of Distinction: Stand Out

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and Move Up While Your Competition Fails". This complete summary of the ideas from Scott McKain's book "Collapse of Distinction" shows that instead of standardised products, customers crave distinction. They want products that stand out for all the right reasons because they are delivered by companies which are

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Collapse of Distinction contains many more examples and steps to take yourself to "Stand out from the crowd" - beginning with the three dangers every business

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And Move Up While Your  
Competition Falls

faces when competing: 1. incremental differences, 2. new competition and 3. familiarity does not breed contempt it breeds complacency

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*Page 22/36*

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## **The Collapse of Distinction: Stand Out and Move Up While ...**

According to McKain, the "collapse of  
distinction," copycat uniformity, or  
overwhelming sameness is a product of

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capitalism, affecting individuals and organizations to the extent that it results from incremental advancements, new competitors, and familiarity that breeds complacency and boredom in an individual's and/or organization's customers.

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amusement, as without difficulty as  
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**Collapse of Distinction: Stand out and**

*Page 30/36*

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**move up while your ...**

In conclusion, Collapse of Distinction is a business marketing manual that should inspire contemplation, reflection and the desire to take immediate action. Except for a minor editorial error in the final Executive Summary on page 205, which I suggest is irrelevant, I assign McKain's

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work an overall rating of 7, on a scale  
1-10.

## **Amazon.com: Customer reviews: The Collapse of Distinction ...**

According to McKain, distinction in the marketplace has collapsed into beige uniformity, which results in the death of



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businesses. Businesses need to differentiate themselves to survive, and thrive. The Collapse of Distinction discusses the reasons for the collapse and provides action-steps for businesses to make themselves distinct.

**Collapse of Distinction by Scott McKain**

*Page 33/36*

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